



Aspira R&D Day:
Updates on the Development of
the Company's Ovarian Cancer
and Endometriosis Tests

January 4, 2024

# Today's Discussion

**Welcome & Introductions** 

Overview of AWH's Proprietary Technology

**Our Ovarian Cancer Test Portfolio** 

**Our Endometriosis Test Portfolio** 

**Portfolio Market Opportunity** 

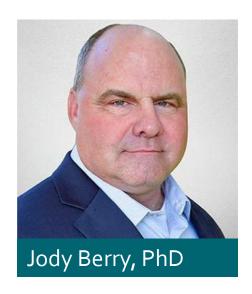
Q&A



# Today's Speakers



Kevin Elias, MD, is Associate Professor of Obstetrics, Gynecology and Reproductive Biology at Harvard Medical School; Director of Gynecologic Oncology Laboratory in the Division of Gynecologic Oncology at Brigham and Women's Hospital; Gynecologic oncologist and surgeon-scientist at Dana-Farber Cancer Institute.



Jody Berry, PhD is Chief Scientific Officer, SVP of Innovation and Product Development, Aspira Women's Health



# Aspira Women's Health Investment Highlights



Revenue Generating Company

**Revenue generating commercial diagnostics company** to aid in the detection of ovarian cancer and endometriosis



Steady Growth Metrics

Year-over-year revenue and volume growth since Q2 2020 **21% three-year CAGR** 



Innovative Products

OvaSuite<sup>sm</sup> portfolio of proprietary, Al-powered blood tests to aid in diagnosis of ovarian cancer in women with pelvic masses ordered by physicians ~200,000 times



Near-Term Pipeline

\$1B pipeline opportunity for blood tests in both ovarian cancer and endometriosis



Market Access & Reimbursement

Medicare reimbursement of OvaWatch and Ova1Plus® established at \$897 per test Reimbursement by several national/regional commercial and state Medicaid plans



Experienced Management

Mission-driven executives with relevant experience and proven success in small and midcap women's health and diagnostic companies

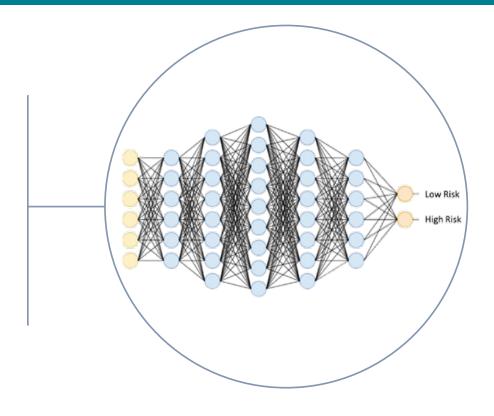


# AI is the Cornerstone of Our Technology

For over 20 years, Aspira's products have leveraged artificial intelligence to develop personalized risk assessment scores.

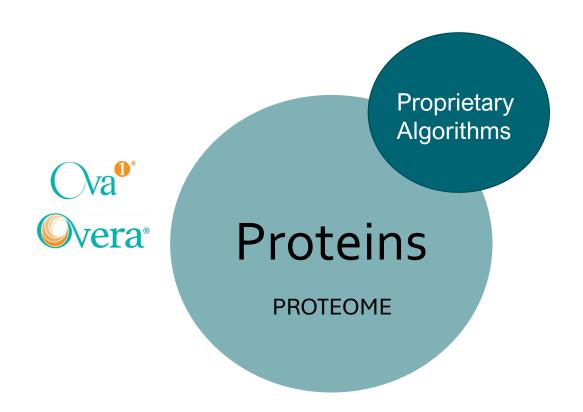
Our tests use a variety of machine learning models (support vectors, decision trees, neural networks) to recognize relationships across multiple variables.

- For example, OvaWatch used a dynamic feed forward neural network with multiple hidden nodes to classify clinical and biomarker data against malignancy labels
- Models are selected to best suit the classification problem
- Data are curated to be representative and suitably variable
- Clinical data undergo thorough independent review before use in models



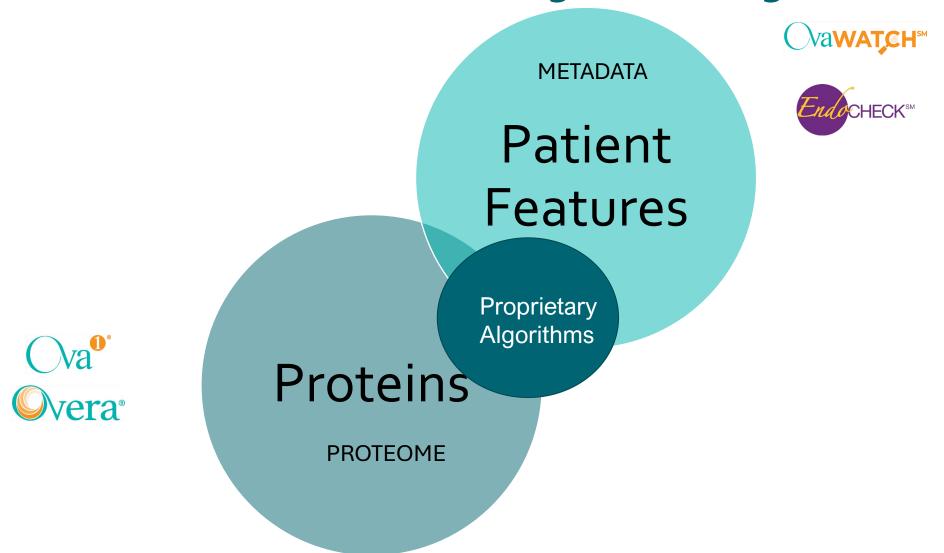


# The Evolution of AWH Testing Technologies



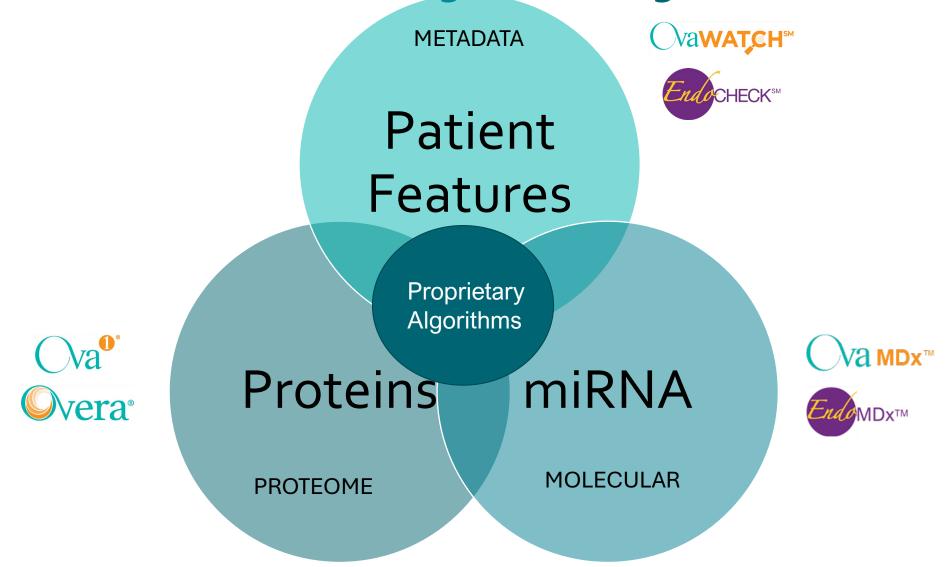


# The Evolution of AWH Testing Technologies





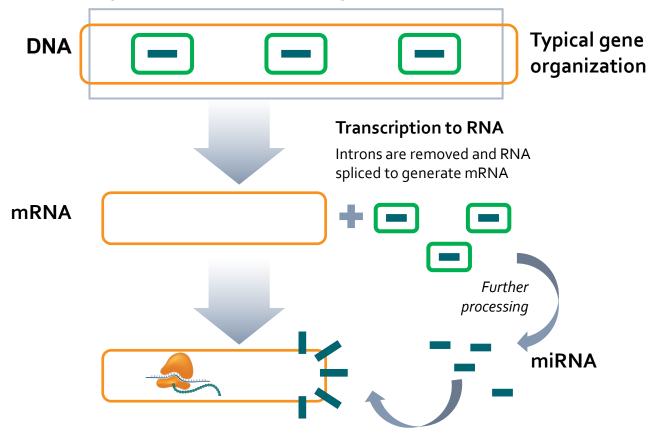
# The Evolution of AWH Testing Technologies





# miRNAs as Complementary Biomarkers for Non-Invasive Diagnostics

Genes are regions of DNA that code for proteins. The DNA between genes, "intragenic DNA", contains other regulatory information, including microRNAs (miRNA).



#### Advantages of miRNA

- Detectable in all body fluids
- Stable at room temperature
- Amenable to amplification through PCR
- High-throughput
- LDTs on the market using miRNAs for other diseases
- Can be correlated to disease biology as the levels of expression are perturbed in unhealthy cells

#### Normal protein translation

Ribosomes sit down on mRNA to translate protein

miRNA bind to complementary sequences in 3' end of mRNA Regulating protein expression Protein translation I blocked or degradation mRNA enhanced Resulting in modification of protein output



### Ovarian Cancer Test Portfolio

# Ovarian Cancer: A Diagnostic Dilemma

1.2M+ women will present with adnexal masses each year. Historical diagnostic methods result in poor outcomes.

Traditional methods are ineffective

Tissue sample may result in cancer spread





Lack of Non-invasive Diagnostic Tools

- Ultrasounds are rarely definitive
- Off-label use of CA-125 has been found to be ineffective



**Late-Stage Detection** 

- 65% of ovarian cancer is diagnosed in Stages III and IV<sup>1</sup>
- Approx 200K oophorectomies with only 20K cases







# ( vaSuite A Comprehensive Portfolio of Ovarian Cancer Blood Tests



#### **Initial Clinical Assessment**

For adnexal masses evaluated by initial clinical assessment as indeterminate or benign.

Optimized for Negative Predictive Value with an NPV of >99.4%1.



#### **Planned for Surgery**

For women with pelvic masses that are planned for surgical management.

Ova1<sup>®</sup> has a sensitivity of 96% with clinical assessment<sup>2</sup>. The addition of Overa<sup>®</sup> to the reflex process improves specificity to 72%3.

#### Physicians have ordered ~200,000 OvaSuite tests since launch



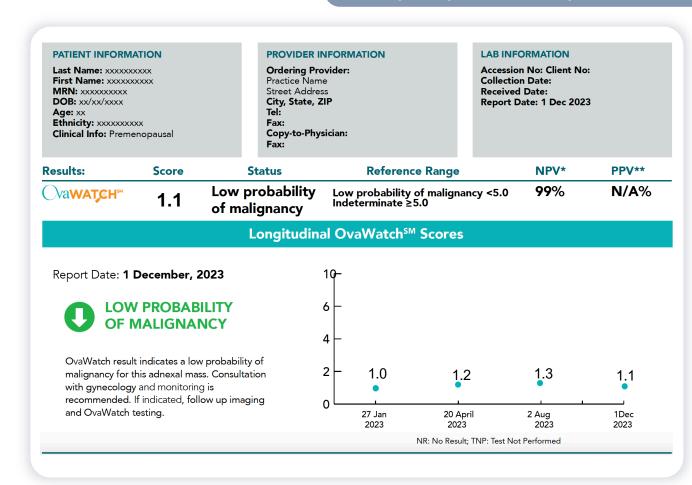


## **VaWATCH™** Near-Term Portfolio Expansion Update

#### Example Report - Not real patient data

OvaWatch was launched as an LDT in 2022 for the initial assessment of ovarian cancer risk.

- All commercial and operational steps complete for expansion of OvaWatch for longitudinal mass monitoring upon publication of submitted manuscript.
- FDA 510(k) submission is planned and in process.
- Two manuscripts submitted for peer review publication:
  - Longitudinal Monitoring of Ovarian Cancer Risk for Adnexal Mass Utilizing A Neural Network-derived Multivariate Index Assay
  - Multivariate Index Assay MIA3G improves the patient selection for surgery in ovarian cancer management







# Vampx™ Enhanced Assay for Identification of Ovarian Cancer

## **Aspira's Advantages**



Existing protein-based FDA approved test



Exclusive rights to miRNA identified by Dana Farber



Experience in AI developed tests and proprietary algorithms



Brand recognition with healthcare providers



Access to large biobank for verification and validation

## **OvaMDx Assay Features**

A promising new Al-powered blood test to aid in the identification of ovarian cancer in women diagnosed with an adnexal mass.

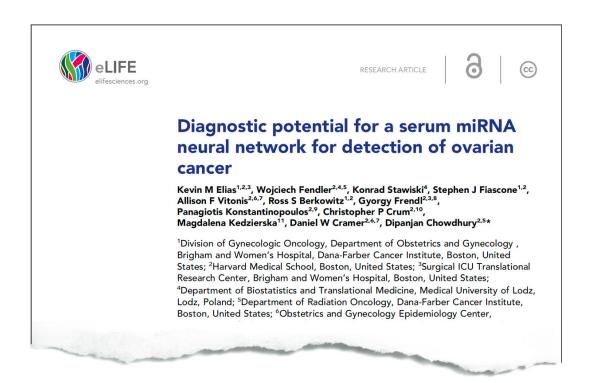
- Non-invasive, blood-based assay utilizing multiple, differentiating biomarkers
- Combines Aspira's proprietary protein biomarker technology with miRNAs licensed from Dana Farber
  - Improved specificity for all stage cancers vs. proteins alone
  - Improved sensitivity for early-stage cancers vs. proteins alone
- Platform migration in process with commercial CRO partner

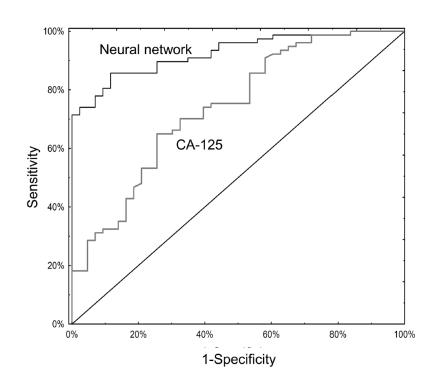


Use of miRNA in the detection of Ovarian Cancer Kevin Elias, M.D.

# Diagnostic potential for a serum miRNA neural network for detection of ovarian cancer

- First peer-reviewed publication describing 179 subjects was released in 2017
- Combined serum miRNA-sequencing with neural network analysis. Outperformed traditional protein biomarkers alone.





Second independent study of 275 subjects focused on 75 Stage I/II cases, 100 benign adnexal masses, and 100 healthy controls: 73% sensitivity at 91% specificity for distinguishing early-stage ovarian cancers (2022).

# Improving the diagnostic accuracy of an ovarian cancer triage test using a joint miRNA-protein model

Can diagnostic performance be improved even further when using a combination of approaches, including miRNA, proteins, and metadata?

#### The goals of this work are:

#### 1. Can we improve a currently deployed ovarian cancer triage test?

The current test from AWH is based on proteins and metadata. We aimed to investigate whether adding miRNA can improve the current test either alone or in combination.

#### 2. Testing and comparison:

We compared model performance on blinded internal and external validation sets provided by Aspira and Brigham and Women's Hospital.

#### 3. Identifying patients for surgery:

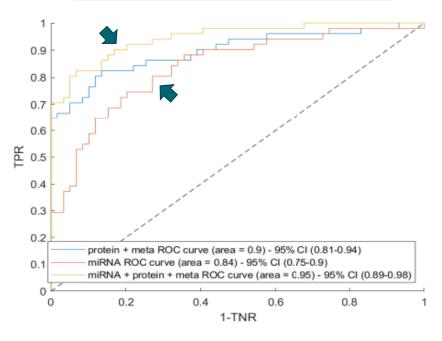
The patients are presenting with an ovarian mass, and the goal is to determine who should be referred to a gynecologic oncologist. We aim to investigate whether miRNA can improve model sensitivity, particularly among early-stage and serous cancers.

# Improving the diagnostic accuracy of an ovarian cancer triage test using a joint miRNA-protein model

- Training cohort of pre-op patients (AWH)
- Independent set from external validation cohort (AWH)
- Includes protein biomarkers and clinical metadata from and miRNAs from BWH

Cohort	Overall	Controls	Cases
Training (AWH)	468	277	191
Internal validation (AWH)	100	56	44
External validation (BWH)	110	59	51
Total	678	392	286

#### ROC plots on external validation set



Triple test AUC = 0.95 (95% CI 0.89-0.98)

Sensitivity for early-stage ovarian cancer 65% → 90%

Sensitivity for early-stage, serous ovarian cancers 67% → 89%

Overall sensitivity 97% serous and 94% non-serous cancers

## NIH NCI RO1 PAR-21-166 Academic-Industrial Partnerships for Translation of Technologies for Diagnosis and Treatment (Ro1 - Clinical Trial Not Allowed)

Title of Grant: Clinical translation of microRNA digital PCR technologies for diagnosis and treatment of ovarian cancer

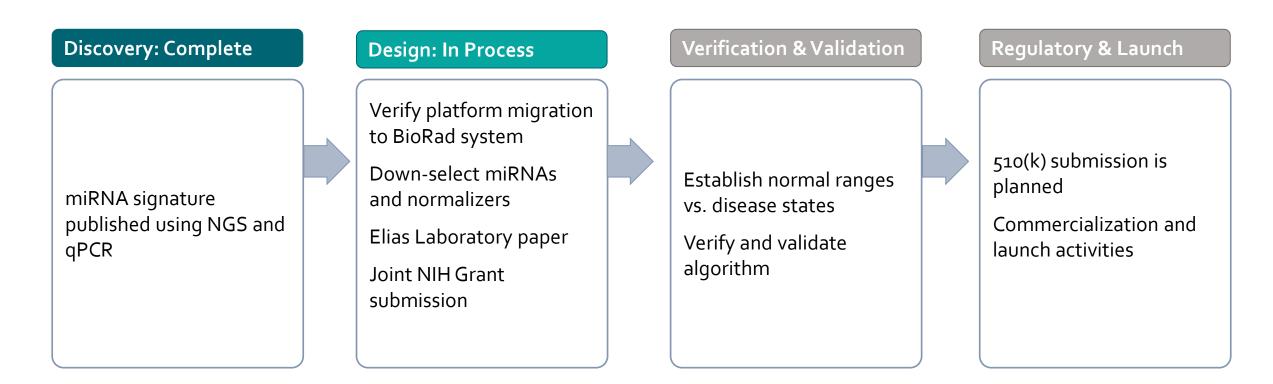
#### **Specific Aims**

- To compare data collection strategies for quantification of serum and plasma miRNAs between digital droplet PCR and nanoplate-based commercial platforms.
- 2. To establish references ranges and quality control performance measures for digital PCR analysis of circulating miRNAs.
- 3. To generate statistical software to improve the reliability, reproducibility, and interpretation of digital PCR data for miRNA analysis.
- 4. Translate and verify the findings towards a locked-in FDA approvable diagnostic test. (Prospective clinical testing will be beyond this grant)



# Vamox™ Development Pathway

OvaMDx is an AI-powered blood test for the identification of ovarian cancer in women diagnosed with an adnexal mass. AWH has an exclusive license for the Dana Farber miRNA technology.







#### **Endometriosis Test Portfolio**

# Endometriosis: A Diagnostic Dilemma

Endometriosis is a debilitating condition in which tissue similar to the lining of the uterus grows outside the uterus.

Symptoms overlap with other conditions

- Painful periods
- Pain with sex
- Excessive bleeding
- Infertility



Lack of non-invasive diagnostic tools

Laparoscopy with or without histologic verification



Potentially long times to diagnosis

4-11 years from first symptom onset to surgical diagnosis<sup>1</sup>



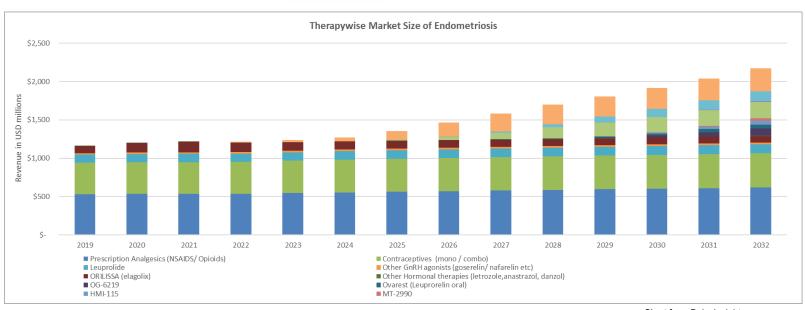
Only 50% who undergo a laparoscopic procedure will receive a diagnosis of endometriosis.2



# Significant Unmet Need for Patients and Pharma

### 6.5+ Million Women Impacted by Endometriosis <sup>1</sup>

- Endometriosis costs the U.S. economy \$78-\$119 billion annually
- Patient direct and indirect annual costs average **\$12,118** and **\$16,000**, respectively.



#### \*Chart from DelveInsights

### New Treatment Options Require a Diagnosis

New medications in development including enhancements to both currently available drugs:
Orilissa and Myfembree





# First-ever Protein-based Assay for Diagnosis of Endometrioma

## **Aspira's Advantages**



FDA-approved platform



Validating in CLIA/CAP/ NY/CA/MD/PA/RI stateapproved laboratory



Experience in AI-powered tests utilizing protein biomarkers and proprietary algorithms

## **EndoCheck Assay Features**

**EndoCheck** was designed to aid in the diagnosis endometrioma, one of the most common forms of endometriosis.

- Non-invasive, blood-based assay utilizing multiple, differentiating biomarkers
- Proprietary algorithm leverages core Aspira technologies and experience
- Developed with histology confirmed endometriosis and appropriate control cohorts
- Validated in CLIA-certified laboratory environment

Other supportive biomarkers in discovery phase may increase performance and/or expand intended use.





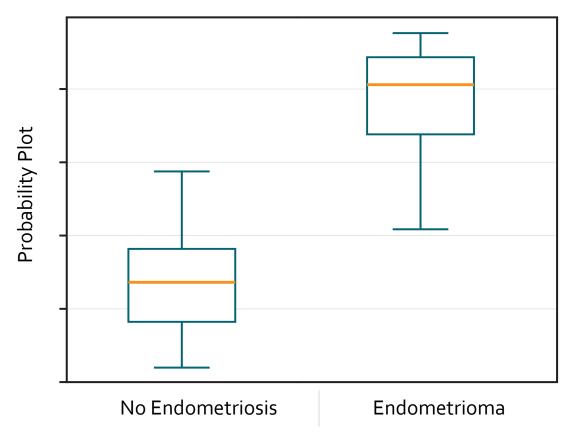
# Identification Endometrioma with an Al-powered Protein Algorithm

Clear grouping of the endometrioma populations from non-endometriomas.

First-of-its-kind blood test with 85% accuracy for the identification of endometriomas (rule-in test with specificity between 90-93%)

Performance of the EndoCheck algorithm was verified using statistically significant set of histologically confirmed samples obtained from the University of Oxford.

#### Prediction Values for subsets of Oxford Dataset



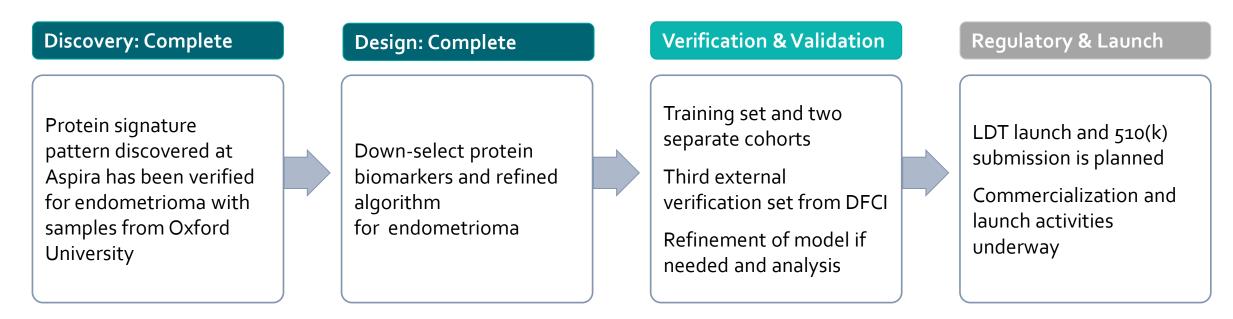
" If a physician can rule out ovarian cancer with OvaWatch and rule in or out endometrioma using EndoCheck, it allows for more confidence in understanding the diagnosis prior to initiating a treatment plan." -Kevin Elias M.D.





# Development Pathway

EndoCheck is a blood test to aid in the diagnosis of endometrioma, an endometriosis mass located on the ovary.



- Abstract and manuscript in development with Oxford and DFCI authors.
- Discovery in process with additional biomarkers to expand intended use and/or improve performance.
- Additional NIH grant submission in process.





# Protein + miRNAs-based Assay for Diagnosis for All Types of Endometriosis

## Aspira's Advantages



Leverages OvaMDx platform development



Large number of existing samples to complete verification



Al expertise

### **EndoMDx Assay Features**

**EndoMDx** was designed to aid in the diagnosis of all endometriosis.

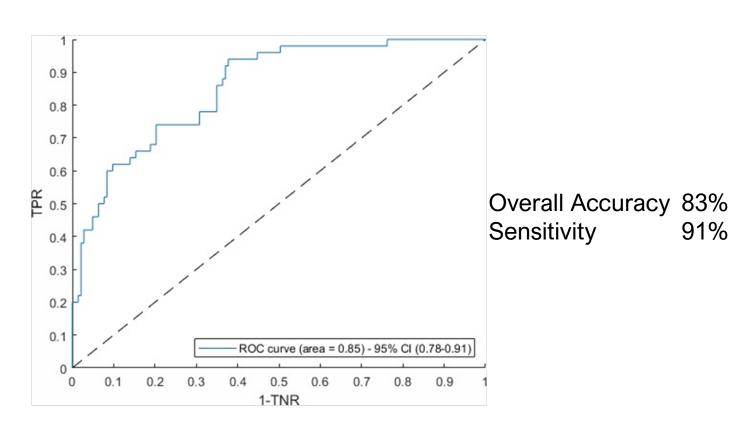
- Expands patient population beyond endometrioma
- Non-invasive, blood-based assay utilizing proteins, clinical factors, and miRNAs
- Proprietary IP for miRNAs identified by DFCI under terms of our Sponsored Research Agreement
- Platform migration underway for simple ddPCR test for OvaMDx; EndoMDx will follow on same BioRad platform





# **EndoMDx Preliminary Data**

Using feature selection on protein and miRNA. Metadata selected based on clinical relevance.



Metadata contributes the most to model accuracy, with miRNA and protein a close second and third, respectively.

The protein and metadata scores are highly correlated.

The miRNA feature is largely independent of both protein and metadata features, indicating a significant miRNA contribution in terms of predictive power.





# EndomDx™ | Development Pathway

EndoMDx was designed to aid in the diagnosis of all endometriosis.

#### **Discovery: Complete**

MiRNA signature for endometriosis developed at DFCI under sponsored RD agreement

#### **Design: In Process**

Transfer to FDA approved ddPCR platform

Optimization of the number of required miRNAs and normalizers

Elias Laboratory paper

#### Verification & Validation

Test disease states and normal

Develop AI models and neural network if needed

2 independent cohorts

Refinement of model if needed and analysis

#### Regulatory & Launch

510(k) submission is planned

Commercialization and launch activities



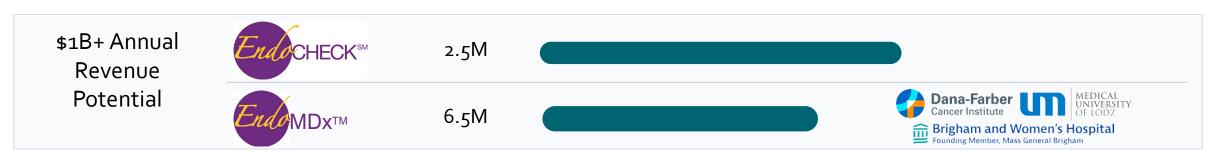


Portfolio Market Opportunity

# Commercial Products with Rich Pipeline - \$1B Potential Domestic Revenue Potential

Ovarian Cancer		U.S. TAM Patients/Year	In Development	Marketed
\$600M-\$715M Annual Revenue Potential	Va <sup>1</sup> plus <sup>®</sup>	200-400K		
	<b>VaWAT,CH</b> <sup>™</sup>	1.2-1.5M		
	VaWATCH <sup>SM</sup> Longitudinal Monitoring	2.0-3.0M		
	Ova MDx™	1.2-1.5M	Dana-Cancer Cancer	-Farber Institute

#### **Endometriosis**





# 2024 Milestones

- Publication of OvaWatch Longitudinal Monitoring Manuscript and Commercial Launch of Expanded Application
- Publication of OvaWatch Surgical Selection Manuscript
- 3 Publication and Presentation of EndoCheck Abstract (with Oxford University)
- 4 Publication of Elias Laboratory OvaMDx and EndoMDx Manuscripts
- 5 NIH Grant Approvals
- 6 Launch of EndoCheck as LDT
- FDA Submission for OvaWatch
- 8 BioRad platform migration for OvaMDx and EndoMDx





